

Minutes of Regular Meeting  
Unit 540 Executive Board  
March 8, 2018

Meeting was called to order by President David Gillette, who distributed copies of the meeting Agenda. Board members Jim Parks, Jan Zinner and Bill Ringbom were absent.

1. Review and Approval of the February, 2018 minutes. Bob Karriker distributed copies of minutes. It was moved by Mike Carroll, seconded by Jack Phirman that the minutes be approved. No objection.
2. Treasurer's Report. Judy Obermeier reported the new balance of \$14,189.43 on hand as of 2/28/18 (total income of \$7304.00, including \$5,862.00 gross income from the February, 2018 sectional tournament, and monthly expenses of \$627.20) for gross monthly income of \$6,676.70). Treasurer Obermeier advised that inasmuch as the monthly report is compiled from bank statements, the net monthly income will be markedly less because several checks written to cover tournament expenses had not yet been submitted for payment. Unofficially, tournament expenses were \$4,714.73, leaving an approximate net income from the tournament of approximately \$1,148.00. After discussion and explanatory marks, the report was approved without objection on motion of Mike Carroll and second by Bob Karriker.
3. Old Business

- A. Sectional report and any necessary actions. Tournament Coordinator Gayle Larsen was unable to attend the meeting, but she did submit a final report to the board. Her figures are shown below:

INCOME: \$5862.00 from card fees and \$500.00 individual clubs contributions toward food: TOTAL \$6362.00

EXPENSES: Elks Club (hall rental + Coffee provision) -- \$1,778.88  
ACBL FEES: \$2,006.85  
SEED MONEY FOR STARTUP EXPENSES: \$200.00  
Food and Supplies: \$730.00  
(Caddy Fees added at the meeting): \$100.00

TOTAL EXPENSES: \$4,814.73

NET PROFIT: \$1,048.00

Comparison of 2017 – 2018:

2017 Table Count – 151	2017 Income -- \$4,941.00
2018 Table Count – 136	2018 Income -- \$5,862.00

(Noted: the increase in income came primarily by increasing card fees from \$10 to \$12/person.)

DISCUSSION POINTS:

1. Since our advertising flyers did not mention that the games were to be held under:Zero Tolerance" policy, the director was unable to impose penalties for infractions.
2. Director suggested that a single tournament director could handle tournament business with assistance from a locally qualified director for assistant.
3. Comments from participants that 2 "hospitality breaks" were excessive – one will suffice
4. Suggestion to pre-order Sunday lunch for a specific number of participants.
5. Suggestion for earlier AM start time, 9:30 AM proposed.

6. ACBL's "e-mail blast" underutilized.
  7. Begin negotiations with ELKS Club immediately and enter into a signed contract with the organization.
4. New Business.
- A. Goals of the Sectional Tournament: ACBL MANDATE – for us, 1<sup>st</sup> – fund raising to support bridge instruction throughout the Unit, 2<sup>nd</sup> – helps fund supply purchases for clubs that the Unit authorizes; 3<sup>rd</sup> – provide a social milieu to meet players from areas and learn about bridge experiences elsewhere.
  - B. Longest Day – ACBL announced that the annual “Longest Day” games to support Alzheimer research has been extended to the “Longest Week,” i.e. individual clubs are free to sponsor day-long events in support of the Longest Day campaign on any day during the designated week. The games will still be held on a club-by-club option.
  - C. Special luncheon honoring Fred Strong. The luncheon date was set as April 14, 2018, immediately prior to the April Unit Championship Game. Budget for the gala was set at \$80.00. Heidi and Bob Karriker, assisted by Jim and Kathy Borland, will provide the food.
  - D. Card fees for subsequent Unit Games to increase to \$6.00, beginning with the April 14 game.
  - E. Decided that the Unit President would be responsible for finding an alternate Director for the Unit Games. Jim Solomon was subsequently named permanent director of the Unit Games, and the President delegated responsibility to Mr. Solomon to name an alternate director should he be unavailable.

With no more business to attend to, the meeting was adjourned to April 13<sup>th</sup>, 2018 at 11:30 AM.

Respectfully submitted,

*Bob Karriker*

Bob Karriker, Unit 540 Secretary